**Daniel Veclici**

(M,39,Bucharest,România

Mobile phone: +40731604345

Email: danielveclici@yahoo.com

……………………………………………………………………………………………………………………………………………………………

……

***Career goal***

Avaliability: Full time. Part time

Willing to travel: Yes

***Experience:***

**Assistant Beverage Operations Manager and Retail manager**

Period: December 2017 – Present

Company and location: **Carnival, Miami, USA**

**Job domain/occupation**: Sales,/ Bar management,/ Stock Management,/ Event Planning, Promting sales, /Cash control/, Stock control,/ schedule Bar Staff for Crew Functions and Private;/loading assignment;/ Dedicated trainings;/ BAR CHARGE DISPUTES;/ Work orders; VOIDS/, REFUNDS & CHANGE FOLIO;/ PORT MANNING/; BAR TO BAR TRANSFERS;/ night report; /Bar Closing Envelopes/; Approved Bar Orders /; Bar inquiries;/ Spoilage/Breakage Report;/ SIGN ON PAPER WORK;/ Weekly USPH check off.

**Retail;** Organization, coordinating and control activities and follow delivering the products and services offered, order and approved the items need, for 14000 guests/month

Manage team staff 80 people

**Bar manager**

Period: October 2015 – August 2016

Company and location: **Food Factory, Southampton, England**

Job domain/occupation: Sales, Bar management, Stock Management, Cocktail managing

skills, Event Planning, Promting sales, Cash control, Stock control

Manage team staff 8 people

**Bar manager**

Period: August 2014 – October 2015 (1 year and 1 month)

Company and location**: Iolanda, Paris, France**

Job domain/occupation: Sales, Bar management, Stock Management, Cocktail managing

skills, Event Planning, Promting sales, Cash control, Stock control

Manage team staff 10 people

General manager

Period: December 2011 - August 2014

Company and location: Caelia Beach Resort/Restaurant Silk, Constanta, Romania

Job domain/occupation: Services

The organization, coordinating and control activities

Follow delivering the products and services offered

Supervising their subordinates and labor productivity

Check stock of food, beverages and oter materials specific to, quality and integrity

Proposing measures to improve services and ways of achieving negociated levels of profit

to shareholders

Hiring and traning staff

Measures relating to the reward / punishment of subordinate staff

Manage team staff , 34 people

Manages the restaurant, terrace, swimming pool, and the 8000 m2 beach with 400 sun

loungers and a beach bar

Verifying accounting data, and seeking solutions for profit growth

Making primary accounting

Work schedule of shift staff

**General manager**

Period: 2008 –December 2010

Company and location: **Opernring WEIN , Wien, Austria**

Job domain/occupation: Import-Export Wine, Representing for Europa Mulfatlar and Salonta

**General manager**

Period: October 2010 –December 2011

Company and location: **Itadaki, Bucharest, Romania**

Job domain/occupation: Services

The organization, coordinating and control activities

Follow delivering the products and services offered

Supervising their subordinates and labor productivity

Check stock of food, beverages and oter materials specific to, quality and integrity

Proposing measures to improve services and ways of achieving negociated levels of profit

to shareholders

Hiring and traning staff

Measures relating to the reward / punishment of subordinate staff

Manage team staff , 12 people

Verifying accounting data, and seeking solutions for profit growth

Making primary accounting

Work schedule of shift staff

**General manager**

Period: July 2006 – October 2008

Company and location: **Sushi to Go, Bucharest, Romania**

Job domain/occupation: Services

The organization, coordinating and control activities

Follow delivering the products and services offered

Supervising their subordinates and labor productivity

Check stock of food, beverages and oter materials specific to, quality and integrity

Proposing measures to improve services and ways of achieving negociated levels of profit

to shareholders

Hiring and traning staff

Measures relating to the reward / punishment of subordinate staff

Manage team staff , 18 people

Verifying accounting data, and seeking solutions for profit growth

Making primary accounting

Work schedule of shift staff

**Bar manager**

Period: december 2004– June 2006

Company and location: **Hotel Intercontinental 5\*, Bucharest, Romania**

Job domain/occupation: Service.

The position is primarily concerned with front of house activities.

Sales, Bar management, Stock Management, Cocktail managing skills, Event Planning,

Promting sales, Cash control, Stock control

Manage team staff 12 people

***Education***

University

Bioterra University , Bucharets

Major: Commerce

***Management Degrees****:*

* ***LEAD Module 5/Performance Evaluations;***
* ***LEAD Module 6 Engagement & TCES***
* ***LEAD Module 2/Ethical Leadership;***
* ***Crowd Management Course;***
* ***Crisis Management and Human Behavior Course;***
* ***Shipboard Care Team Training;***
* ***Train The Trainer For Qualified Persons.***
* ***RETAIL Management***
* **USPH**

***Computer skills***

* ***Citrix***
* ***Fun Time***
* ***Crunch Time***
* ***Excel,Word***
* ***Seams***
* ***FSS Back Office***
* ***Fun Sales Sistem***
* ***BonVoyage Ticket Manager, Manifest Program***
* ***Hess-MS***
* ***Avero***
* **4FUNDX**
* **Infoship**

Driving license : Yes

Spoken foreign languages:

Romanian – Native

English – Advance

French – Medium

Italian – Medium

Certification (activities):

Training courses : Master of Vodka – Finlandia Vodka Taste Training

Teacher’s Masterpice